

TERRIE O'CONNOR

REALTORS

Thomas Menken Joins Terrie O'Connor Realtors

Terrie O' Connor, President of Terrie O'Connor Realtors, is pleased to announce that Thomas Menken has joined the Upper Saddle River Group.

Thomas graduated from Stony Brook University. He worked in the Financial Services industry for 26 years where he gained extensive experience in Mortgage Backed Securities, supporting trading desks and sales personnel.

Thomas believes the key to his success in the financial sector has been his ability to 'ask the right question' and in active listening. "I have found that it is often difficult for people to express their needs and aspirations," he explains. "Asking open ended questions and paying attention to the details of the responses has enabled me to uncover the true desires of my clients and create solutions that help enable them to meet their goals." Thomas looks forward to applying these skills and strategies to guide his real estate clients. "I believe my ability to relate to clients will help them clarify their goals and desires. This will enable us to work as a team to meet these goals."



Thomas was raised in Babylon, NY, and has lived in Emerson for the past 18 years. He is married with two grown children. He contributes to the community by delivering meals for Pascack Valley Meals on Wheels and raising puppies for the Seeing Eye Foundation. He was active in the Boy Scouts and the Boys and Girls Club when his children were younger.

Thomas can be reached at the office 201-327-7100 ext 160, cell 201-921-5343, or by email at tmenken@tocr.com.