

# TERRIE O'CONNOR

## REALTORS

### **Steven Schiavello Joins Terrie O'Connor Realtors**

Terrie O'Connor, President of Terrie O'Connor Realtors, is pleased to announce that Steven Schiavello has joined the Saddle River Group. Steven is a lifelong resident of Saddle River and graduate of Ramsey High School.

Steven comes to Terrie O'Connor Realtors from Minerva Health Technologies, where he proved his ability to drive results. As a marketing and sales rep, Steven was responsible for creating marketing strategies for social media outlets and sales strategies to promote the company. He also created and executed sales accounts, conducted research to identify qualified leads and appropriate contacts within the organization, assisted development of marketing strategies for the personal health record market and attended and prepared meetings and presentations. Through his studies in Business Administration and Real Estate in college, he has developed skills and experience that have put him on the fast track to a successful real estate career.



Real estate has always been a passion for Steven, and for him this is not a part time job; it's a career choice. He began following the market as a teenager and decided that earning his real estate license would be an excellent way to combine his sales experience with his passion for the industry. Steven is known for being detail-oriented and having excellent time management and organizational skills. Steven's natural competitive spirit and strong desire to succeed in all he does is a great asset to his clients.

Steven is an active part of the Saddle River community. He has served as a Firefighter and a First Responder for The Saddle River Fire Department for over six years and has held the title of Engineer. He recently earned the Dedicated Service Award and the Top Five Award, which is reserved for firefighters in the highest response percentile. He is also part of the Bergen Backdraft Fire Department Hockey Team. Each year, representing the fire department, Steven has participated in the Susan Zabranski 5k Run for Cancer. He has also been a multi-year fundraiser and participant in Relay for Life in honor of his Dad who is a Stage IV cancer patient.

Steven Schiavello is determined and looks forward to bringing honesty, integrity and his energetic style to each and every business transaction with his clients at Terrie O'Connor Realtors, Saddle River. He can be reached at (201) 934-4900 or email him at [sschiavello@tocr.com](mailto:sschiavello@tocr.com)