

# TERRIE O'CONNOR

## REALTORS

**Terrie O'Connor Realtors Welcomes**  
**Patti Reynolds DePhillips**  
**to the Saddle River Group**



Terrie O'Connor, President of Terrie O'Connor Realtors, is pleased to announce that Patti Reynolds DePhillips has joined the firm's Saddle River group as a Sales Associate. Patti brings years of business expertise to the firm.

Patti began her career working on Wall Street in sales, investment management and recruiting for Bankers Trust/Deutsche Bank. After fourteen years there, she went on to run her own recruiting business. Patti always had a strong interest in real estate and decided that the many skills she developed on Wall Street as a recruiter were transferrable to a successful career in real estate. Similar to the very personal aspects of matching people with the right job, real estate is a very personal business that involves helping people with their biggest investment and matching them with the right home. Patti's success in recruiting can be attributed to her personal philosophy of being a good listener whose priority is understanding the needs of her clients.

Patti first met Terrie O'Connor when she and her husband sold their first home some years ago. They were immediately impressed by her professionalism throughout their transaction. As Patti watched the firm grow and expand, she knew it would be a great match for her.

A current resident of Wyckoff, Patti has been a longtime resident of Northern Bergen County. She grew up in Allendale and she and her family previously lived in Glen Rock. She is very involved as a volunteer for Oasis, a non-profit shelter for women and children located in Paterson. She has also been a member of the PTO in the various schools in Wyckoff, is an active parishioner at St. Elizabeth's Church in Wyckoff and fundraises and supports her children's sports teams in their community. Additionally, she is a supporter of the Wyckoff YMCA. Patti has four children ranging in age from two to twelve.

Patti Reynolds DePhillips looks forward to putting her talents to work for her clients at Terrie O'Connor Realtors, Saddle River. She can be reached at (201) 934-4900 or (201) 424-9136 Cell.