

- R E A L T O R S



Laurin Steiger of Terrie O'Connor Realtors Earns ABR Designation and Prestigious New Jersey Association of Realtors® Circle of Excellence Award Bronze 2012

Laurin Steiger, sales associate at Terrie O'Connor Realtors Saddle River Group, has earned the special Accredited Buyer's Representation (ABR) designation. By completing the required additional education and fulfilling other necessary requirements for this distinction, Steiger has achieved this designation and acquired "extensive knowledge" of the real estate market as it relates to working directly with buyer/client representation. The ABR designation is the only buyer designation recognized by the National Association of Realtors and is considered a benchmark of excellence in buyer's representation.

Laurin continually strives for a higher level of service and quality representation in dealing with her clients. She adds this designation to her Seniors Real Estate Specialist (SRES) designation, which has given her a depth of knowledge of the real estate market as it relates to the 50 and over sector and their unique and specific needs.

Ms. Steiger has also received recognition for her superior work by achieving the New Jersey Association of Realtors® Circle of Excellence Award Bronze 2012. This prestigious award acknowledges Laurin's high level of business success.

A lifelong resident of New Jersey, Laurin has resided in Upper Saddle River for more than 20 years, where she has raised three children. She has been actively involved in the community, serving on many executive committees as well as running charity events.

Laurin Steiger is proud to provide full service representation for her clients whether sellers or buyers and will coordinate clients with qualified home inspectors, attorneys, movers, lenders, and other real estate-related experts. She will be happy to provide a complimentary comparative market analysis to anyone who is considering selling their home.

To contact Laurin Steiger at Terrie O'Connor Realtors, Saddle River, call 201-934-4900, or on her cell 201-704-7676, or e-mail at <u>lsteiger@tocr.com</u>.