

# TERRIE O'CONNOR

## REALTORS

### **Joan Monton of Terrie O'Connor Realtors is Awarded "Board Certified Real Estate Professional" Certification**



Terrie O'Connor, President of Terrie O'Connor Realtors, is proud to announce that Joan Monton has been awarded the certification of "Board Certified Real Estate Professional".

Certified professionals are widely regarded as some of the most experienced, knowledgeable and service focused individuals in their respective field. The Board for Excellence in Real Estate has created a comprehensive process whereby real estate professionals may attain Board Certified Status if they meet established criteria in Ethics, Education and Client Satisfaction.

For sellers, a BCREP's assistance and expertise can be invaluable. Selling a house is a full-time job - requiring extensive marketing skills, a firm grasp on the constantly changing market trends and pricing models and access to scores of interested buyers. BCREPs handle the full-time position of marketing and selling your home - helping to set realistic pricing, ensuring legal obligations are met, paperwork is complete, the house is properly staged to pique buyer interest and that the seller receives highest market price.

For buyers, BCREPs serve as a personal professional advisor - providing access to the latest and most comprehensive up-to-date listings of properties that match a buyer's needs, budget and list of features. Additionally, they assist buyers in making sense of the labyrinth of forms, financing options and pricing as well as handle negotiations, closing and more - all to ensure that buyers are protected throughout the process.

Buying or selling a home is one of the largest and most significant transactions most individuals will undertake in a lifetime. By actively seeking a BCREP, buyers and sellers can be assured that they are partnering with one of the most educated, experienced, ethical, and service-oriented agents in the business. Joan is a highly energetic and enthusiastic professional, with the highest of integrity, is committed to outstanding service, ensuring a smooth, efficient transaction for all her clients. Joan can be reached at Terrie O'Connor Realtors, Ridgewood Office at (201) 445-4554 at extension # 85.