

TERRIE O'CONNOR

REALTORS

**Janis Fuhrman Achieves the
New Jersey Association of Realtors®
Circle of Excellence Award**

Terrie O'Connor Realtors congratulates Janis Fuhrman for her outstanding performance in achieving the prestigious New Jersey Association of Realtors® Circle of Excellence Bronze Level award for 2010. In addition to the NJAR® Circle of Excellence award, Janis was recognized as Terrie O'Connor Realtors, The Ridgewood Group's Top Sales Associate for 2010.



Janis has been a consistent multi-million dollar producer in the Ridgewood area since 1992. She holds three prestigious real estate designations, the CRS, GRI and SRES. Her most recent, the Seniors Real Estate Specialist, gives her additional expertise in dealing with the needs of 'Baby Boomers' and Seniors, who are the fastest growing segment of the housing market. Janis was recently recognized by the prestigious Leading RE Companies of the World for her work with transferees.

Janis is an integral part of Terrie O'Connor Realtors and the Ridgewood community. Janis has great negotiating skills and has a professional approach to all aspect of the business. Complete customer satisfaction is her goal and developing relationships and repeat business is the key to her success.

Janis believes that the two key factors in marketing a home are price and condition. "It is vital in today's market to price a house properly. I help my sellers get their home in top condition to receive top dollar in today's market".

Janis has been involved with the Ridgewood High School Jamboree to raise money for scholarships and serves on their Board of Trustees. She has also served on the board of the Inter-religious Fellowship of Bergen County and the Transitional Housing Committee of the Junior League of Bergen County. She is an active member of the College Club of Ridgewood and has produced several College Club Capers productions. She sponsored the Junior Women's Club annual Spring house tour which supports local charities including, Baby Basic and Children's Aid and Family Services.

"Janis is an outstanding example of a real estate professional who is appreciated as much by her clients as her colleagues", says Terrie O'Connor.

Janis can be reached at 201-445-4554 Ext. 88, 201-694-0869 (cell) or janisgf@toctr.com.