



JANIS FUHRMAN NAMED TERRIE O'CONNOR REALTORS SALESPERSON OF THE MONTH- RIDGEWOOD GROUP FOR 3RD TIME IN 2008

Janis Fuhrman was named Terrie O'Connor Realtors Salesperson of the month for an unprecedented third time in the first five months of 2008. "Month in and month out, Janis is consistently among our top agents," Said Terrie O'Connor, president of Terrie O'Connor Realtors. "She is certainly a valued member of our community."

Fuhrman's community involvement is far reaching. Among her numerous charitable activities was her sponsorship of the Ridgewood Junior Woman's Club House Tour for the second straight year – which benefits Baby Basics, Children's Aid and Family Services, and Shelter Our Sisters.

Janis attributes part of her success to her approach. "I complete a careful price analysis for each of my clients," Fuhrman said recently. "Pricing is so important in this current market."

Staging – the process of incorporating simple design improvements to enhance a listed house – is also an essential piece of Janis Fuhrman's success. "I head a team of specialized designers and we give every house its best, most sellable look." Janis is so well known for her work in this area that she can be seen on an upcoming PBS news feature about Staging.

Janis Fuhrman has been selling real estate in the Ridgewood area for sixteen years. She holds the CRS, GRI, SRES designations and is a member of the New Jersey MLS Professional Standards Board. She also received the Leading Real Estate Companies of the World, 2007 Silver Level Award, Premier Club. Janis can be contacted at Terrie O'Connor Realtors, Ridgewood Group, at (201) 445-4554 ext. 88