

TERRIE O'CONNOR

REALTORS

Heather Clark Joins Terrie O'Connor Realtors

Terrie O' Connor, President of Terrie O'Connor Realtors, is pleased to announce that Heather Clark has joined the Upper Saddle River Group.

Heather has extensive experience in sales and marketing. At a start up health care company, she was responsible for creating marketing materials, campaigns, and sales presentations. She also established client relationships and honed her people skills while representing the company at various trade shows.

In her role as an event planner for an entertainment production company, Heather gained even more hands on experience in building client relationships and looks to bring these skills to her role as an agent. "There is a parallel in the responsibilities I had as an event planner and those I have as a real estate agent," she explains. "My favorite part of my sales and marketing experience was getting to know the client and their specific needs. I also enjoyed managing the many facets that went into each event. I now use these skills to help clients with the process of buying or selling their home."



Heather's strong communication and listening skills are key in helping her understand her client's needs. She has a strong collaborative approach with the people she works with.

Heather grew up in New Milford and has resided in Mahwah for over 12 years. She is married with four children and has been active in her childrens' activities. Through this, she has had exposure to a variety of school systems, youth sports programs and many family oriented activities throughout the area. She enjoys volunteering for school events in Mahwah as well as at Saint Joseph Regional High School football games. She has also helped coordinate the Mahwah Youth Football banquets and was an assistant Sunday school teacher.

Heather can be reached at the Upper Saddle River Group: 201-327-7100 ext. 154, her cell at 201-218-7443 or email her at hclark@toqr.com