

TERRIE O'CONNOR

REALTORS

Barbara Pagella Achieves New Jersey Association of Realtors® Circle of Excellence Sales Award®

Terrie O'Connor, President of Terrie O'Connor Realtors, is extremely pleased to announce that top producing Sales Associate Barbara Pagella has achieved the New Jersey Association of Realtors® Circle of Excellence Sales Award® Bronze Level for 2014.

Barbara has earned numerous distinctions in her real estate career including the "Rookie of the Year" in her first year of business. She has received the New Jersey Association of Realtors® Circle of Excellence Sales Award® Bronze Level for 2014, 2013 and 2011. She was also honored as being the 2014 Top Sales Associated for the Kinnelon office.



Barbara has a great deal of experience with construction and is also a Certified Distressed Property Expert-designated agent. (CDPE). This designation provides real estate professionals with specific understanding of the complex issues confronting distressed homeowners. Through comprehensive training and experience, CDPE-designated agents are able to provide solutions for homeowners facing financial hardship in today's market. Barbara's clients can access her website (<http://shortsaleagent.partnerfirst.org/bpagella>) describing opportunities for homeowners to avoid the negative financial impact of foreclosures, such as for short sales, loan modifications and forbearance.

She also holds the designation of Certified REO Agent which uniquely qualifies her to help buyers navigate the process of purchasing bank owned properties and bringing them to a successful close.

Barbara looks forward to sharing her experience and in-depth knowledge of every facet of the buying and selling process with her clients at Terrie O'Connor Realtors. Barbara can be reached at Terrie O'Connor Realtors, Kinnelon Group at the Meadtown Shopping Center, 1483 Route 23 South, Kinnelon, NJ at 973-838-0100 Ext. 239 or on her cell at 973-418-3516 or email her at bpagella@toctr.com.